

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



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February 20, 2014

Meet **Maria Contreras-Sweet**: An S.B.A. Nominee With Lending Experience



Maria Contreras-Sweet

By **Robb Mandelbaum**

Maria Contreras-Sweet, the woman chosen by President Obama to lead the Small Business Administration, has a long and varied résumé: corporate executive, public servant, ambassador for a host of causes.

According to Sherry Bebitch Jeffe, a senior fellow at the Price School of Public Policy at the University of Southern California, "if there were still a Committee of 25" — a well-known group of rich, white, Protestant men said to have ruled Los Angeles County — then Ms. Contreras-Sweet, a Mexican immigrant, might "very well be on it — she's that visible."

But for many small-business owners and their advocates, one entry on this résumé is sure to stand out: in 2006, she helped organize what is now called ProAmérica Bank

in Los Angeles, and she remains its chairwoman.

"ProAmérica was formed for the purpose of serving the Latino business community," said L. Bruce Mills Jr., the bank's president and chief executive. "It's not a retail bank at all." All of the bank's customers, he said, are small to medium-size entrepreneurs, with sales ranging from \$1 million to \$20 million.

ProAmérica is a small bank, with just \$123 million in deposits and a loan portfolio of \$108 million. By assets, it ranks 3,779th out of 6,900 American banks, or just below the middle, according to data from the Federal Deposit Insurance Corporation. ProAmérica's lending profile is very similar to those of other California banks its size. Real estate loans constitute about 81 percent of its portfolio, and what the F.D.I.C. classifies as small-business loans — those under \$1 million — make up 15 percent.

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California gov scrambles to save bullet train, floats cap-and-trade scheme

By **Barnini Chakraborty**

California Gov. Jerry Brown is scrambling to keep a pricey high-speed train project from being derailed by raiding millions of dollars from the state's cap-and-trade program -- in what critics are calling a "desperate" ploy to save the beleaguered plan.

The state's cap-and-trade program puts a cap on greenhouse gas emissions, but lets companies buy "allowances" to pollute more. In it, the Golden State governor sees a funding source that could help resurrect one of the state's most ambitious, and controversial, projects -- a \$68 billion, 500-mile rail line from Los Angeles to San Francisco.

"California is still the generator of dreams and great initiatives," Brown told reporters, in calling for \$250 million to be allocated toward the project. "And I think high-speed rail is worthy of this state."

But the governor, who's been hit from all sides on the project over the past year, stoked criticism with his new funding plan. And it's ultimately unclear whether the state can secure enough funding to put the train back into gear.

On the left, environmentalists complained that the cap-and-trade money really should be used toward cleaning up California's air -- while Brown argues the train will help reduce greenhouse gases, critics note the benefits wouldn't be felt for years.

Republicans, meanwhile, blasted the governor for pursuing what they argue is a dead-end idea.

"We need to halt all new spending on high speed rail, and it is particularly inappropriate to waste \$250 million in cap & trade funds on this doomed project," Assembly Budget Committee Vice Chairman Jeff Gorell said in a statement.

State Republican Sen. Andy Vidak said that "hijacking" the funding is "clearly a desperate measure."

California voters initially approved the plan in 2008, but at the time they were told the project would cost about half its current estimate.

The blows to the project have come at a rapid pace over the last year.

In November, California Superior Court Judge Michael Kenny rejected a request from the California High-Speed Rail Authority to sell

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Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

**Mount Zion (MZ) "A" Building
Freight Elevator No. 8 Upgrade,
Project Number: 11-651
Contract Number: L00162**



Description of Work: Modernize one (1) existing hydraulic three (3) stop freight elevator including converting manual door & gate operation to power operated

UC San Francisco Medical Center

3333 California Street, Suite 115
San Francisco, CA 94118

See the full ad on page 11

**Lennar Urban
One California St #2700
San Francisco, CA 94111
415-995-1773**

**Candlestick Point in
San Francisco Opportunity to Perform
DEMOLITION, MASS GRADING & SURCHARGE
during the development of
CANDLESTICK POINT in San Francisco.**



Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

See the full ad on page 3

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Community Outreach



When white fear trumps black life

By Leonard Pitts, Jr.

“You can get killed just for living in your American skin.” – Bruce Springsteen

On Aug. 7, 1930, two young black men were lynched in Marion, Ind.

A photographer named Lawrence Beitler had a studio across the street from the lynching tree. He came out and snapped what became an iconic photo, which he made into a postcard and sold. It shows Thomas Shipp and Abram Smith hanging dead and their executioners, faces clearly visible, milling about as if at a picnic. Though authorities possessed this damning photographic evidence, they never arrested anyone for the crime.

This was not a unique thing. To the contrary, it happened thousands of times. And African-Americans carry this knowledge deep, the understanding that the justice system has betrayed us often, smashed our hopes often, denied the value of our lives, often.

This knowledge lent a certain tension and poignancy to the wait for a verdict in the Jordan Davis trial last week. Davis was the black kid shot dead by a white man, Michael Dunn, at a gas station in Jacksonville, Fla., in November 2012 after an argument over loud music. Dunn's story was fishy from the beginning.

He claimed Davis pointed a weapon at him. No weapon was ever found. Nor was Dunn ever able to satisfactorily explain why he fired off a second round of shots as the SUV in which Davis was riding tried to retreat. Or why he failed to call police. Or why his fiancée, who was inside the convenience store when the shooting started, says he never mentioned Davis' phantom “gun.”

A guilty verdict would seem to have been a forgone conclusion. It wasn't.

Indeed, the verdict was mystifying. Dunn was found guilty on three counts of attempted murder – meaning the three other young men in the SUV with Davis – but the jury deadlocked on the murder charge. It makes no sense: If Dunn is guilty of the three charges, how can he not be guilty of the fourth?

The jury's inability to hold him accountable for Davis' death only validates African-Americans' grimmest misgivings about the “just us” system. Brittney Cooper, an assistant professor at Rutgers University, put it as follows on Twitter: “This is not just about jail time. This is about whether white fear legally means more than black life.”

It is an observation pregnant with painful truth, truth that was already old in 1930 when Shipp and Smith were butchered.

Dunn decided Davis was – his word – a “thug” and shot him. And we've seen this movie so many times before. George Zimmerman decided Trayvon Martin was a thug and stalked him. New York police decided Amadou Diallo was a thug and shot him. And so on.

These decisions are made independent of anything a man actually is – or does. They are made on sight, out of the same impulse that finds African-Americans committing a minority of drug crimes but doing, in some jurisdictions, 90 percent of drug time. They are made, in a word, in fear, the unspoken but clear recognition that black boys and men are our national boogymen – they threaten by existing – and therefore it is ... understandable if occasionally one gets shot by accident.

If Davis had been a white kid in an SUV full of same playing their music too loudly, does anyone really think the confrontation with Dunn would have escalated to the point of gunfire? And if for some reason it had, is anyone so naive as to believe the jury would have failed to convict Dunn of murder?

But Dunn is at least going to jail for something, right? Indeed, at 47, he may spend the rest of his life behind bars. And yes, you could call that progress.

But you could call it some other things, too.

Read more here: www.charlotteobserver.com/2014/02/18/4705501/when-white-fear-trumps-black-life.html#.UwTn17j7a0#storylink=cpy

Email: lpitts@miamiherald.com

Source: The Charlotte Observer

Mayor Lee Announces Acceleration of Housing Production & Protection of Existing Housing Stock

City to Prioritize Construction & Development of All New Housing Including Permanently Affordable Housing & Preserve Existing Housing Stock

Mayor Edwin M. Lee announced that he will implement recommendations resulting from a Mayoral Executive Directive to accelerate housing production and preserve existing housing stock. The Working Group recommends prioritizing new 100 percent affordable housing, moderate-income units and market rate housing that offers on-site affordable units.

“With a robust economic recovery, accelerating our housing production is a top priority for our City,” said Mayor Lee. “The Working Group's recommendations provide a series of in-depth changes that will not only help us build 30,000 new homes by 2020, but also ensures that we protect current tenants' rights and preserve existing affordable rental apartments. I thank Department of Building Inspection, Planning Department and other members of the Working Group for preparing these recommendations so that we can ensure our City remains an affordable place to live for all residents.”

In forming the Working Group, Mayor Lee specifically requested detailed actions to address the housing crisis in San Francisco. The Group's recommendations include a particular focus on measures that City departments can implement immediately, without legislation or further extensive study. These responses include administrative changes that will help retain existing habitable units, speed review and approval of new housing, and encourage housing construction; and two coordination measures to help protect rental housing. Priority recommenda-

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Outstanding Achievement as a Vendor/Supplier

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• BAY AREA CONTRACT COMPLIANCE

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SOUTHERN SUB-BID REQUEST ADS

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane Overlay, Ludlow
Caltrans Contract No.: 08-0K2804
District 08 on Route 40
DBE Goal: 5%
Bid Date: April 10, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder Rumble Strip.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509
Ph: (951) 684-5360, Fax: (951) 788-2449
Email: joe.sidor@skanska.com

SKANSKA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Cold Plane and Hma Overlay, Yucca Valley
Caltrans Contract No.: 08-0F6604
District 08 on Route 247
DBE Goal: 9%
Bid Date: FEBRUARY 27, 2014 – 2:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or on the Caltrans website: http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Temporary Pavement Marking, Temporary Traffic Stripe, Portable Changeable Message Signs, Metal Beam Guard Railing, Cold Plane Asphalt Concrete Pavement, Fiber Rolls, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, Terminal System, Thermoplastic Pavement Marking, Thermoplastic Traffic Strip, Paint Traffic Stripe, Pavement Marker, Asphalt Rubber Binder, Minor Concrete (Minor Structure), Biologist, Inertial Profiler, Shoulder, Temporary Tortoise, Rock Slope Protection, Transplant Trees, Rumble Strip (Ground-in), Jointed Plane Concrete Pavement (RSC), Modify Signal, Hydroseed.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

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On the ground photos of construction work on the Gold Line Foothill Extension

by Steve Hymon

The folks at Gold Line Foothill Extension Construction Authority hosted a media tour Thursday of the light rail project that will extend the Gold Line for 11.5 miles from eastern Pasadena to the Azusa/Glendora border with new stations in Arcadia, Monrovia, Duarte, Irwindale and Azusa and a sprawling light rail maintenance campus in Monrovia.

The project is halfway finished and Metro's latest forecast calls for an opening in early 2016 (the Construction Authority will turn the project over to Metro, which will operate it and determine the date of opening). Already station foundations are poured, the BNSF tracks east of Duarte have been moved to accommodate freight trains, rails for the Gold Line are either in the ground or being moved into place and bridges are complete or work is finishing up.

In other words, it's starting to look like a light rail line (check out the aerial photos of the project we posted last week and this article in the Pasadena Star News featuring the back of my

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NORTHERN & SOUTHERN SUB-BID REQUEST ADS

Sub Bids requested from qualified CBE (M/W, DBE, DVBE) Subcontractors, Suppliers and Equipment Rentals for the following project:

**Dan Blocker Beach
General Improvement Project
in the City of Malibu, California
Specs. No. 6622; C.P. No. 77367
Bid Date/Time: February 25, 2014 @ 2:00PM**

Owner :
Los Angeles County Dept. of Public Works
900 S. Fremont Ave., Alhambra, CA 91803

Scope of Work Includes:
Grading/Excavation, Erosion Control, Curb and Gutter, Fencing, Landscaping & Irrigation, Asphalt Paving, Paving Markings and Bumpers

Plans and Specifications are available from the Owner and may be viewed at the office of G.B. Cooke, Inc. Monday through Friday 8:00 a.m. to 5:00 p.m. All quotes are requested by the COB February 24, 2014. G.B. Cooke, Inc. is An Equal Opportunity Employer. We will assist in obtaining bonds, line of credit and insurance if necessary.

G.B. Cooke, Inc.
580 E. Foothill Blvd. • Azusa, CA 91702
Phone: 626-969-8736 • Fax: 626-969-7919
Contact: Cori Greene

REQUESTING SUB-QUOTES FROM QUALIFIED SBE
SUBCONTRACTORS/SUPPLIERS FOR:

**Demolition, Mass Grading and Surcharge Project
Candlestick Point Redevelopment
Sub-Phase CP-01
Stage 1
San Francisco, California
Owner: CP Development Co., LP c/o Lennar Urban
Engineers' Estimate: \$25,000,000
BID DATE: March 4, 2014 @ 2:00 PM**

All items of work are available to SBE firms, particularly these: Trucking, Clear & Grub, Survey, Water Truck, Erosion Control, and Chain Link Fence.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. 100% payment and performance bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

Granite Rock Company
120 Granite Rock Way, San Jose, CA 95136
Phone (408) 574-1400 Fax (408) 365-9548
Contact: Paul Brizzolara
Email: estimating@graniterock.com
We Are An Equal Opportunity Employer

BLOCKA CONSTRUCTION, INC.

REQUESTS QUOTATIONS FROM ALL QUALIFIED SUBCONTRACTORS AND SUPPLIERS, INCLUDING MBE, WBE, AND SBE FIRMS FOR THE FOLLOWING PROJECT:

**Oakport and Castenada Electric Security Gates
(Specification 2078)**

**OWNER: East Bay Municipal Utility District (EBMUD)
BID DATE/TIME: Wednesday, March 12, 2014 - 1:30 PM**

Qualified Subcontractors and Suppliers, including MBE, WBE, & SBE firms, wanted for the following items, including, but not limited to: Concrete, Demolition, Fencing, Gates, Security/Access Control

Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms.

Prospective bidders (including subs/suppliers) MUST obtain plans directly from EBMUD. To request a copy of the **FREE security sensitive** Plans & Specifications, please download and complete the Plans & Specifications Request Form from EBMUD's website:

<https://www.ebmud.com/construction-bid-opportunities/>
Follow the directions in the form to complete your request.

For further information, please contact:
Blocka Construction, Inc.
4455 Enterprise Street, Fremont, CA 94538
Contact: Maureen Kelly-Thompson
mkellythompson@blockainc.com
510-657-3686 - Office ; 510-789-7988 - Direct; 510-657-3688 - Fax

**WE ARE AN EQUAL OPPORTUNITY EMPLOYER
CA LICENSE NO. 679326**

Candlestick Point in San Francisco Opportunity to Perform DEMOLITION, MASS GRADING & SURCHARGE during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform demolition, mass grading and surcharge services for Candlestick Point Redevelopment Subphase CP-01 Stage 1

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7694>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

**February 18th at 10:00 AM
Building 101
101 Horne Ave.**

**Hunters Point Shipyard
San Francisco, Ca 94124**

Proposals must be submitted by **March 4, 2014**

Candlestick Point in San Francisco Opportunity to Perform ENVIRONMENTAL ASSESSMENT during the development of CANDLESTICK POINT in San Francisco.

Lennar Urban is requesting qualified, interested construction firms to respond to a public request for proposals to perform environmental assessment for

Candlestick Point Redevelopment

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7728>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Construction Subcontracting.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting:
**February 26th at 10:00 AM
Candlestick Park Conference Room
450 Jamestown Ave
Room #397
San Francisco, CA 94124**

Proposals must be submitted by **March 13, 2014 @ 2:00 PM (PST).**

Request for sub-bids from Certified DVBE

Subs and Suppliers for:
Elevator Enclosure Repair at

**West Portal Elementary School,
SFUSD Project No. 11599**

5 Lenox Way, San Francisco

**Bid Date: February 26, 2014 at 2 PM
(Please submit to Rainbow by February 25th)**

Requesting subs for the following: Rough Carpentry, Water Containment, Asphalt Shingles, Sheet Metal Flashing, Sealants, Steel Doors/Frames, Cement Plaster, Painting/Coating.

Bid Documents are available upon request or at www.e-arc.com/ca/sanfrancisco. Include a copy of your DVBE certification letter with your bid. Selected subs may be required to provide a Performance & Payment Bond.

Rainbow Waterproofing & Restoration Co.

600 Treat Avenue, San Francisco, CA 94110
Phone: (415) 641-1578 Fax: (415) 641-6151
Contact: Jessica Walitt
Email: jwalitt@rainbow415.com

Sub Bids Requested From Qualified
MBE, WBE, DBE, UDBE

Subcontractors & Suppliers for

**East Bay Municipal Utility District -
Pipeline Replacement at Lake Ave,
Linda Ave, Oakland Ave, Lucas Dr,
Somerset Dr, Sweetbrier Dr,
Sandallwood Ct, Candy Ct, & Quandt Ct
Location: Oakland & Lafayette, CA
Spec No. 2083**

Bid Date: February 26, 2014 @ 1:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: welding; trucking; sawcutting; striping; and traffic control.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Travis O'Connor
An Equal Opportunity Employer

NORTHERN & SOUTHERN SUB-BID REQUEST ADS

TAFT ELECTRIC COMPANY,
1694 EASTMAN AVENUE, VENTURA, CA 93003

Contact: Tim Herrera
Phone: (805) 642-0121 • Fax: (805) 650-9015
Invites sub-bids from qualified union DBE businesses for the following project:

HSIPL-54505 (079)
Bid No. ENG-13-14-C4011
Project No. C4011
Location: Golden Valley Rd/Robert C Lee, Via Princessa/Vista Del Canon, Bouquet Canyon Rd/Central Park
APPROXIMATE PROJECT VALUE: \$650,000.
BID DATE/TIME: 3/05/14 @ 11:00am

SEEKING: Water Pollution Control and Implement Best Mgmt Practices, Traffic Control, Remove and Replace Concrete (curb, gutter, sidewalk and Spandrel), Signing and Striping, Truncated Domes, Landscaping, Pavement and Modify Traffic Signal

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disabled Veteran Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



Sub-Bids Requested From Qualified MBE, WBE, SBE Subcontractors & Suppliers

East Contra Costa BART Extension Project
Trackwork, Systems and Facility Finishes
eBART Contract No.: 04SF-130

SB Goal: 22%
Availability Percentages MBE 23% - WBE 12%

Technical Qualification and Price bid due to BART: March 18, 2014 - 2:00 PM
Subcontractors scope due on or before March 17, 2014 - 1:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified SB/MBE/WBE companies for this project. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Plans and Specifications are available for view at our main office in Riverside or at plan centers, builders exchanges or from BART directly:

510-464-6100. (<http://www.bart.gov/ocr>). Bid documents can also be found at the following link:
https://www.dropbox.com/sh/2vxp8r5ue0t24no/a2PR5qCFn_?m=

Quotes requested for contractors, suppliers and service providers include, but are not limited to: Scheduling, security services, quality control test, surveying, traffic control, demolition, concrete form, accessories, reinforcing steel, concrete supply, pumping, placing and finishing, precast concrete, structural steel, metal decking, metal framing, handrail, trench covers, decorative metal and railings, Arch casework, Thermal and moist protection, waterproofing, insulation, metal wall/soffit panels and trim, membrane roofing, roof hatches, firestopping, joint protection, expansion joint cover assembly, Metal doors/frames, access doors/panels, overhead coiling doors, overhead coiling grilles, aluminum storefronts, door hardware, glazing, louvers, Gypsum board, acoustical ceilings, resinous epoxy flooring, painting, graffiti coating, epoxy wall coating, signage, toilet access., safety specialties, lockers, train wash, work stands, washer, air comp, sand trailer, painting booths, bicycle racks/lockers, elevators, gangway, car hoist, bridge cranes, bogie turntable, Pipe insulation, underground ductwork, systems work and integration, Fire suppression, Plumbing, HVAC, LEED commissioning, TAB, Elect, Communications, Access control, CCTV, Earthwork, clear and grub, dewatering, excavation shoring, Aggregate, asphalt paving, concrete paving, pavement marking, tactile warning tile, detect warning tile, traffic barriers, chain link fence/gates, Utilities, direct drilling, fueling facility, trunked radio system, track work, signaling, signal houses, auto train protect, carborne signaling, signage, fare collection syst.

Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 2%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer
Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 • Ph: (951) 684-5360, Fax: (951) 788-2449
Email: michael.randall@skanska.com

On the ground photos of construction work on the Gold Line Foothill Extension

Continued from page 3

head!). When both this project and the Regional Connector are complete, there will be continuous light rail track for 45 miles from Azusa to Long Beach, not to mention the Expo Line to downtown Santa Monica. Amazeballs!

A couple of observations on the Foothill Extension project:



- With parking available at the new stations, I'm guessing the Gold Line will be a lot more convenient for riders who live east of Pasadena and who had to cope with the always-congested traffic on the 210 freeway and then compete with spaces at the Sierra Madre Villa station parking garage. It should also be a quick train ride for many; the Foothill Extension, for example, is completely grade-separated between Sierra Madre Villa and the Arcadia station and there are other stretches of track with few, if any, street crossings.

- There are going to be some awesome development and redevelopment opportunities along the Foothill Extension, which is following old freight tracks that mostly went through industrial areas. There will be stations in downtown Arcadia and downtown Azusa and the city of Monrovia has been planning improvements, open space and development near their sta-

tion for quite some time — it's important because the tracks are about a mile south of Monrovia's eminently pleasant downtown. Check out the renderings above.

As with any new rail line in our area, it remains to be seen how the rail-community interface comes together (I can easily write the same thing about any of the rail projects thus far in L.A. County). What's important right now, I think, is that the rail side is coming together right now, courtesy of the Measure R sales tax increase approved by L.A. County voters in 2008.

Many thanks to the Construction Authority for the tour last week and the tip about Canyon City Barbecue, which I nominate for an appearance on "Diners, Drive-ins and Dives." Also, here's a screen grab of the latest interactive construction map from the Authority; click on the map to visit the interactive version.

Source: Metro - Los Angeles County Metropolitan Transportation Authority

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



NORTHERN & SOUTHERN SUB-BID REQUEST ADS

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Merced County at and near Stevinson on Rte 140 at Rte 165 Intersection and on Rte 165 from 0.2 Mile South of Rte 140 to 0.2 Mile South of Westside Boulevard

Contract No. 10-381514 Federal Aid Project ACSTP-P165(012)E

Engineer Estimate: \$4,390,000 - 155 Working Days

Goal: DBE 8%

Bids: February 26th, 2014 @ 2:00 PM

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Raise Iron-Utilities, Cold Plane, Clear & Grub, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Place HMA (misc), Signs Roadside, Rock Slope Protection, Concrete Curb & Sidewalk-Misc, Fencing, Object Marker/Milepost Marker, Thermoplastic Traffic Stripe & Marking, Pavement Markers, Signal & Lighting, Message Signs, Lighting & Sign Illumination, Flashing Beacon System, Detector, Modify Traffic Monitoring Station, SWPPP, Water Truck, Sweeper, Trucker, Storm Drain, Rumble Strip (Ground in) & Jointed Plain Concrete Pavement (RSC)

Scope of Work: Pavement rehabilitation and shoulder widening.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

An Equal Opportunity Employer

Shimmick Construction Company, Inc. SBE Subcontractor/Supplier Bids Requested For:
San Francisco Bay Area Rapid Transit District

Construction of East Contra Costa BART Extension Project Trackwork, Systems, and Facility Finishes

Contract No. 04SF-130

Bid Date: March 18, 2014 until 2:00PM

Fax all quotes to 510-777-5099

Requesting certified SBE Subcontractor and Supplier Quotes on **Architectural, Barrier Rail, Bridge Rail-Concrete, Concrete-Building, Electrical, Elevator, Erosion Control, Fence, Flatwork, Horizontal Boring, Insulation, Masonry, Mechanical, Paint-Stain, Railroad, Rebar, Roofing, Signs, Steel-Erection, Survey, Trackwork, Traffic Control, Trucking, Aggregate, Architectural, Doors, Expansion Joints, Misc. Metal, Railroad Products, Ready Mix.**

Contract Documents may be purchased from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or by mail at P.O. Box 12688, Oakland, CA 94604-2688 or are available for viewing by **appointment only** at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Jeremiah Kent by phone at (510) 777-5057.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

Gallagher & Burk, Inc. is soliciting for L/SBEs for the following project:

PROJECT: CITYWIDE STREET RESURFACING, City Project No. C369640

Owner: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room #101, Oakland, CA 94612

Bid Date: MARCH 6, 2014 @ 2:00 P.M.

We hereby encourage responsible participation of local Small Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: ADJUST IRON, COLD PLANE, TREE ROOT PRUNING, EMULSION SUPPLIER, WATER POLLUTION CONTROL, MINOR CONCRETE, SLURRY SEAL, STRIPING, SURVEY/STAKING, TRUCKING, STREET SWEEPING AND HOT MIX ASPHALT (TYPE A) MATERIAL

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher & Burk, Inc.. Gallagher & Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher & Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601 • Phone: (510)261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

An Equal Opportunity Employer



Contract #TG18.1 – Bus Ramps Package, Transbay Terminal, In the City of San Francisco, CA Bids 3/6/2014

Services needed: This is a cable stayed bridge project with associated work including underground and earthwork similar to a heavy highway project with the typical items of work associated. Myers and Sons Construction is requesting quotes from all qualified subcontractors, trucking firms, consultants, engineers and suppliers including certified LBE/DBE/SBE/DVBE firms for any part of the following types of work, including but not limited to: Lead Plan, Construction Area Signs, Traffic Control, Striping and Markers, Message Boards, K-Rail, Crash Cushions, SWPP, Erosion Control, Street Sweeping, Fencing, Demo., MBGR, AC, Signs, Earthwork, underground, Bridge Joints, Rebar, Structural Steel, Concrete, Pre-Cast Concrete, Post-Tensioning, Running Cables, Cable Walkways, CIDH Pile, Pile, Foundations, Concrete Barriers, Minor Concrete, Curb and Gutter, Electrical, Forming Systems, Security, Office Trailers, Guardrail, MSE Wall, Expansion Joints, Traffic Signals, Plumbing Work, Hydrant Installation, Guard Booth, Traceable Cable Net Vehicle Anti-ram Barrier, Traffic Sign, Delineator, Gates, Other Bridge Road Surface Components, Utility Relocation shown in U-series drawings, AWSS Utility Relocation at Harrison St., Utility Relocation, Class 1 and 2 Contaminated Soil and Debris Material Off Haul and Disposal, Federal RCRA Contaminated Soil and Debris Material Off-Haul and Disposal, Demolition/Removal of Concrete Foundations.

Requirements: 100% Performance and payment bonds may be required for the full amount of the subcontract price. Subcontractors must possess a valid contractor's license, current insurance and worker's compensation coverage meeting Myers and Sons Construction's requirements. Subcontractors will be required to sign the standard Myers and Sons Construction Subcontract Agreement. Quotations must be valid for the one hundred and twenty (120) days after the specified Contract Award Date by the Owner. Plans and Specifications are available for viewing at our Sacramento office. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies or visit our website at our website www.myers-sons.com for more information. Myers and Sons Construction intends to work cooperatively with all qualified firms seeking work on this project. Myers and Sons Construction is signatory to the Laborers, Carpenters, Cement Masons and Operating Engineers. Myers and Sons Construction is an equal opportunity employer.

Myers and Sons Construction, LP

4600 Northgate Blvd., Suite 100

Sacramento, CA 95834

Phone: 916-283-9950 • Fax: 916-614-9520

Contact: Clinton Myers

Email: cwmyers@myers-sons.com

Myers and Sons Construction is an equal opportunity employer.

Shimmick Construction Company, Inc.
SBE/DBE/LBE Subcontractor/Supplier Bids Requested For:

Transbay Transit Center

General Contractor: Webcor/Obayashi Joint Venture

TG07.5 Metal Stairs & Ladders

Bid Date: March 4, 2014 at 2:00 PM

Fax all quotes to 510-777-5099

Requesting qualified SBE/DBE/LBE certified Subcontractor and Supplier Quotes on: **Paint, Steel Erection, Survey, Trucking, Welding, Miscellaneous Metal, Precast-Structural, Steel Fabrication, Precast and Masonry.**

Bid Plans and Specifications that do not contain protected information may be purchased via ARC Northern California – (415) 495-8700 <http://www.e-arc.com> or may be viewed by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621, Phone: 510-777-5050

Subcontractors and Suppliers interested in this project may contact Ron Probert by phone at (510) 777-5074 or rprobert@shimmick.com.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. **For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.**

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621

Phone (510) 777-5000 • Fax (510) 777-5099

An Equal Opportunity Employer

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

**MIRABEL FISH SCREEN & FISH LADDER REPLACEMENT
FORESTVILLE**

SONOMA COUNTY WATER AGENCY

COUNTY PROJECT 45-5.1-7 #1

Bids: MARCH 4, 2014 @ 10AM

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

CONTRACTING OPPORTUNITIES

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

NORTHERN CA CONSTRUCTION BIDS

LASSEN COUNTY

CONSTRUCT ENCLOSURE AND INSTALL SAND FIL

1st reported in SBE: 2/13/14
Location: Herlong, CA
Date: 3/05/14
Bid Date Extended from: 11/22/13
Ref#: W912GY14T0018
Description available through electronic services.
Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Tamara Gage
SIC: 237110

UPGRADE TRAFFIC FLOW AREA

1st reported in SBE: 2/13/14
Location: Herlong, CA
Date: 3/05/14
Bid Date Extended from: 11/22/13
Ref#: W912GY14T0019
Description available through electronic services.
Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Tamara Gage
SIC: 237310

SAN FRANCISCO COUNTY

DEMOLITION, MASS GRADING

Location: San Francisco, CA
Date: 3/04/14 2:00PM
Prebid Conf: 2/18/14 10:00AM
Description available through electronic services.
Owner: San Francisco C&Co, Karen Bey, (415)344-8868, Fax (415)554-6232
karen.bey@lennar.com

BEACH CHALET SOCCER FIELD

Location: San Francisco, CA
Date: 3/05/14 2:30PM
Ref#: FCP14084-3241V
Description available through electronic services.
Duration: 150 calendar days License Req: D-12
Owner: San Francisco C&Co, Dan Mauer, (415)581-4254, Fax (415)554-6232
contractadmin.staff@sfdpw.org

BEACH CHALET SOCCER FIELD

Location: San Francisco, CA
Date: 3/05/14 2:30PM
Ref#: FCP14085-3055V
Prebid Conf: 2/13/14 10:00AM
Description available through electronic services.
Duration: 300 calendar days License Req: C-10
Owner: San Francisco C&Co, Dan Mauer, (415)581-2542, Fax (415)554-6232
contractadmin.staff@sfdpw.org

MUNIN METRO SUBWAY ESCALATOR REHABILITATION

1st reported in SBE: 1/16/14 Last changed: 2/13/14
Location: San Francisco, CA
Date: 3/06/14 3:00PM
Bid Date Extended from: 2/05/14
Ref#: 1281
Prebid Conf: 1/06/14 1:30PM
Description available through electronic services.
Owner: San Francisco C&Co, Joon Park, (415)701-4742, Fax (415)701-4300
joon.park@sfmta.com

JOB ORDER CONTRACT

Location: San Francisco, CA
Date: 3/10/14 3:00PM
Ref#: 1271
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Req: A
Owner: San Francisco C&Co, Latha Ramadass, (415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

JOB ORDER CONTRACT

Location: San Francisco, CA
Date: 3/12/14 3:00PM
Ref#: 1272
Prebid Conf: 2/20/14 3:00PM
Description available through electronic services.
License Req: A
Owner: San Francisco C&Co, Latha Ramadass, (415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

JOB ORDER CONTRACT

Location: San Francisco, CA
Date: 3/14/14 3:00PM
Ref#: 1273
Prebid Conf: 2/20/14 3:00PM
License Req: B
Owner: San Francisco C&Co, Latha Ramadass, (415)701-5663, Fax (415)701-4300
jocfederal2014@sfmta.com

APPLY EPOXY TO ROOFTOP

Location: San Francisco, CA
Date: 3/14/14 5:00PM
Ref#: 35737
Prebid Conf: 2/14/14 10:00AM
Duration: 5 days
License Req: A
Estimate: \$28,853
Owner: San Francisco C&Co, Chuck Lovel, (415)674-6188, Fax (415)701-4300
clove@glide.org

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 12/05/13
Location: Sonoma, CA
Date: 6/30/14
Ref#: 20132014
Owner: CA CSU SONOMA STATE, JENIFER CRIST, (707)664-3102
E:MAIL JENIFER.CRIST@SONOMA.EDU

TEHAMA COUNTY

ASPHALT RUBBER OVERLAY WITH DIG OUTS

1st reported in SBE: 12/12/13
Location: Tehama, CA
Date: 1/07/20
Ref#: 02-4G1104
License Req: A
Estimate: \$1,610,000 - \$1,610,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SOUTHERN CA CONSTRUCTION BIDS

LOS ANGELES COUNTY

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA

1st reported in SBE: 9/12/13
Location: Los Angeles, CA
Date: 4/21/14
Bid Date Extended from: 3/14/13
Ref#: W912PL-13-S-0006
Description available through electronic services.
Owner: Department of the Army, P.O. Box 532711, Los Angeles, CA, 90053-2325, Sandy Oquita
SIC: 236220

ORANGE COUNTY

ADD HOV LANE IN EACH DIRECTION

1st reported in SBE: 2/13/14
Location: Orange County, CA
Date: 3/27/14
Ref#: 12-0F96C4
Description available through electronic services.
License Req: A
Estimate: \$49,000,000 - \$49,000,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

EVENTS & SEMINARS



HOTEL COUNCIL OF SAN FRANCISCO CELEBRATES LOCAL HEROES

On March 19, 2014, hundreds of San Francisco hoteliers will gather to celebrate their heroes. As San Francisco's largest industry, the 11th annual Hotel Hero Awards Gala, presented by NRG Energy, honors the men and woman who make San Francisco, America's favorite city.

Earlier this year member hotels were invited to nominate their outstanding employees and colleagues. The winners, chosen by a selection committee, truly exemplify the dedication, generosity of spirit and unstinting devotion of a true hotelier. Awardees from each of the below categories and distinguished finalists will be honored in true "red-carpet" style the evening of March 19, 2014 at the landmark Fairmont San Francisco. Finalists for each of the below eight categories are noted below:

The Hotel Council of San Francisco's 2014 Hotel Hero Finalists

- Beyond the Call of Duty**
- Chris Ennis- Huntington Hotel, Concierge
 - Eugene Mace Talusan- Hyatt Regency SFO, Security Officer
 - Nino Pelaez- Galleria Park Hotel, Chief Engineer
 - Salvador Sorro- InterContinental Mark Hopkins, Doorperson
 - Thanh Trieu- Hotel Drisco, Bellman

Rising Star

- Andrew McLaurin- Casa Madrona Hotel and Spa, Front Desk Agent
- Whitney Okuda- Hotel Nikko, Sales Coordinator
- Kaulia "Kauli" Rivera- The Fairmont San Francisco, Asst. Controller
- Elva Li- Handlery Union Square, Housekeeping Manager
- Nathalie Toribio- Personality Hotels, Local Sales Manager

Unsung Hero

- Yolanda Cheung- Mandarin Oriental San Francisco, Laundry Attendant
- Jose Garcia- St. Regis San Francisco, Steward
- Thomas Gerber- San Francisco Marriott Union Square, Chief Engineer
- Maggie Luu- Hotel Nikko, Asst. Director of Housekeeping
- Rolando Rillo- Westin St. Francis, House Attendant
- Bob Begley Lifetime Achievement- Executive
- Agata Berbecka- Westin St. Francis, Area Director Revenue Management
- Peter Koehler- InterContinental, Regional Director of Operations/General Manager
- Niki Leondakis- Commune Hotels + Resorts, C.E.O.
- Anna Marie Presutti- Hotel Nikko, V.P. and General Manager
- Christophe Thomas- Palace Hotel, General Manager
- Lifetime Achievement – Manager
- Jeanne Gafar- Park 55 Wyndham, Director of Housekeeping
- Judy Cronkrite- Grand Hyatt San Francisco, Director of Sales
- Mesui Pale- Hilton San Francisco Financial District, Director of Rooms
- Olivia "Ollie" Rodriguez- Chancellor Hotel on Union Square, Executive Housekeeper
- Xiao Wong- Mandarin Oriental San Francisco, Chief Steward

Lifetime Achievement – Operations

- Tom Cheung- Mandarin Oriental, Bellman
- Margarita Diaz- Hotel Kabuki, Room Attendant
- John Herrmann- Hilton Union Square, Bellman
- William May- The Fairmont San Francisco, Head Doorperson
- Darryl Sneed- Omni Hotel, Doorperson

Community Spirit Award sponsored by Leukemia & Lymphoma Society Bay Area Chapter

- The Fairmont San Francisco
- Grand Hyatt San Francisco
- Hotel Nikko
- InterContinental Mark Hopkins
- Omni San Francisco

Innovation Award

- Four Seasons Hotel
- Galleria Park Hotel
- Hotel Nikko
- Palace Hotel
- W San Francisco

Kevin Carroll, Executive Director of The Hotel Council of San Francisco shares, "This event honors the hospitality industry as a noble and well recognized career choice, recognizes the industry's top local ambassadors and sets forth a stage in which we together can celebrate our successes."

For additional information or tickets for the Hotel Heroes Gala or The Hotel Council of San Francisco please visit us online at hotelcouncilsf.org

FEBRUARY 26, 2014

The Art & Science of Creating a Successful Business Plan

Event Status: Open
Event Fee: \$25.00
Event Date: 2/26/2014
Register By: 2/26/2014
Time: 6:00 - 8:30 p.m.
Contact: Elizabeth Arteaga, (714) 564-5200
Center: Orange County SBDC
Event Location: 2323 N. Broadway, Room 107, Santa Ana, CA 92706-1606
Description: It's your journey...Shouldn't you create the map? Successful business planning leads to successful business results. Take the most important step and build your business solidly from the very beginning or use this tool to grow an existing enterprise. In this interactive workshop you will learn how to break apart the components of the business plan into manageable steps, define your business succinctly, research your competition and target market, develop your operating and marketing plans, and start understanding your financial statements.
Topics: Business Plan

FEBRUARY 28, 2014

FREE SBA LOAN WORKSHOP

1st reported in SBE: 2/06/14
Location: Fresno, CA
Bid Date: 2/28/14 11:00AM
Duration: 11:00AM
Fresno SBA, 801 R St # 201, Fresno, CA, 93721, William Hori, (559)487-5791 Ext 2701

MARCH 19, 2014

Navigate Your Business using QuickBooks Reports

Event Status: Open
Event Fee: \$25.00
Event Date: 3/19/2014
Register By: 3/19/2014
Time: 6:00 - 8:30 p.m.
Contact: Elizabeth Arteaga, (714) 564-5200
Center: Orange County SBDC
Event Location: Rancho Santiago Community College District, 2323 N. Broadway Rm 107, Santa Ana, CA 92706-1606
Description: Learn how to utilize the powerful reports in QuickBooks to assist you in navigating your business. This workshop is designed for mature businesses and business owners who, as entrepreneurs, may not be accountants or have the financial background to understand their Company's financial statements. This workshop will teach you how to run and understand the most important reports in QuickBooks so you can make strategic decisions that will lead your company to success. Learn and understand the basic reports that should be produced each month and learn how to work with (and what to expect from) your tax preparer, financial manager or bookkeeper. This is not a "hands on" class and as such PCs will not be provided however you are welcome to bring your own laptop. A Sample Company will be used in QuickBooks to demonstrate the pertinent issue in the workshop.
Topics: Accounting/Budget

The Black Perspective

Ohio State's First Black Prexy May Earn Half As Much As Predecessor

By Zenitha Prince



Dr. Michael V. Drake becomes the 15th president of Ohio State University. Photo/Courtesy Facebook

When Dr. Michael V. Drake becomes the 15th president of Ohio State University, beginning June 30, he will earn \$1 million annually, according to the terms of his five-year contract.

The salary and compensation of the university's first African-American chief executive is significantly above the average for public university leaders. However, it is only half of what was paid to his predecessor, E. Gordon Gee, long considered one of the highest-earning public university presidents in the nation, according to an annual survey by the Chronicle of Higher Education.

The discrepancy may lie in bonuses and other compensation.

According to the Chronicle, in 2011-2012, the median base pay for public-college heads was \$373,800 and the median total compensation was \$441,392, an increase of 4.7 percent from 2010-2011.

Drake will receive double that amount with a base salary of \$800,000, subject to yearly review and increase, and an annual deferred payment of \$200,000. He is also eligible for an annual bonus of \$200,000 if he meets certain performance targets and goals.

Gee earned a similar base pay. According to the seven-year contract for his tenure beginning Nov. 1, 2007, he was paid a base salary of \$775,000—also eligible for yearly review and increase—and \$225,000 annually in deferred compensation, which became available for payout after five years.

The contract did not specify the amount of his bonuses but said, "In recognition of Gee's standing as a preeminent national educator and the compensation packages offered by other major universities to similarly qualified individuals, Gee shall be eligible for additional compensation via bonuses or otherwise for achieving performance targets and goals."

According to the {Chronicle}, in the 2007-2008 school year, Gee became the first public-college president to cross the million-dollar threshold in their annual survey, earning \$1.3 million, including \$300,000 in bonuses.

His more recent earnings of almost \$2 million could possibly be attributed, in part, to a payout of his deferred compensation and other bonuses.

That is the case with many of the country's highest-earning college presidents, the analysis revealed.

For example, the publication cited, in the 2011-2012 school year, Auburn University President Jay Gogue, whose base salary was \$482,070,

earned \$2.5 million. Nearly 75 percent of that sum came from a payout of five years of deferred compensation.

Before accepting the top job at Ohio State, Drake served as chancellor of the University of California, Irvine, where he earned more than \$400,000.

Under that appointment, beginning July 2005, Drake was able to effect a more than 90 percent increase in undergraduate admission and he increased minority representation among the undergraduate student body by 59.1 percent; he oversaw the creation of the first new public law school in California in more than 40 years, the creation of the UC Irvine School of Education and led the launch of new programs in public health, pharmaceutical sciences, and nursing science, according to the university's website.

Additionally, under his chancellorship, UCI was twice recognized as the leading university in the United States—and in the top five worldwide—in existence less than 50 years.

Drake, an ophthalmologist by training, taught at Irvine. He has also been granted tenure in Ohio State's College of Medicine, but is not expected to teach. He will, however, receive laboratory space and \$50,000 per year for research.

According to the contract, he and his wife will receive expenses for moving to Ohio and for first-class air travel and will have access to the university's NetJets account for travel by private plane when on university business.

Drake and his wife will also receive an annual automobile stipend of \$14,400 annually—about \$1,200 per month; \$12,000 per year for tax preparation and financial planning; and the school will also pay for their membership dues and fees at a social club.

Even with all that, the new president will not be the highest paid official at Ohio State.

Gene Smith, the school's vice president and director of athletics, under a new contract for July 1, 2013, to June 30, 2020, will get a new base salary of \$940,484 and an extra \$200,000 for public relations duties. He is also eligible for bonuses if, for example, the school's sports teams win Big Ten or NCAA titles. Together, he could net up to \$1.5 million in annual earnings.

About Dr. Michael Drake

For more than three decades, Michael V. Drake has excelled as an innovative leader for the University of California and the broader field of higher education. On June 30, the chancellor of the University of California, Irvine will trade the West Coast for the heart of it all as he takes on a new role – 15th president of The Ohio State University.

"There are many things that attracted us to Columbus and to The Ohio State University," Drake says of himself and his wife, Brenda. "The academic opportunity, quality of the people and the spirit of The Ohio State University is something that really extends through all four corners of the state."

Ohio State's Board of Trustees appointed Drake as the university's next president on Thursday, January 30. The search committee selected Drake, in part, for his forward-thinking leadership and his demonstrated ability to lead a highly complex organization.

Drake, who has been chancellor of UC Irvine since 2005, is a medical doctor and longtime UC faculty member and administrator. He joined the faculty at the University of California, San Francisco in the late 1970s and rose through the ranks, serving for five years as vice president for health affairs for the UC system, overseeing academic program policy at UC's 15 health sciences schools, located on seven campuses. - See more at: <http://www.osu.edu/features/2014/announcement.html#sthash.UYII9Eg8.dpuf>

Source: Trice Edney Communications; Ohio State University

The First Openly Gay Black Male Judge?

By Albert Lin



Darrin Gayles

President Obama nominated five people for federal judgeships on Wednesday as the White House touted the President's "unprecedented commitment expanding the diversity of our nation's highest courts."

Of the five, only one, Paul Byron, is a white male. The others are two women (Beth Bloom and Cheryl Ann Krause), a Latino (Carlos Eduardo Mendoza) and a Black man (Darrin Gayles). If confirmed, Gayles would become the nation's first openly gay Black man to serve as a federal judge. (Obama withdrew the nomination of another candidate for that distinction, William Thomas, when Thomas was blocked by Florida Senator Marco Rubio.)

Byron, Bloom, Krause and Gayles were all nominated for positions in Florida, seemingly addressing complaints by the Congressional Black Caucus about the lack of diversity among judges, especially in Southern states. However, The Hill reported that Obama adviser Valerie Jarrett was greeted with criticism when she met with members of the CBC on Wednesday to discuss its concerns that Obama has not been vocal enough when Congress has stonewalled his nominees, leaving states with judges who don't represent the diversity of their populations.

Georgia Congressman David Scott brought up two nominees to Jarrett: one who once supported a bill to keep the Confederate battle emblem as part of Georgia's state flag and another who led the defense of the state's voter-ID law.

"I asked her specifically that they should be [withdrawn]. She just didn't say anything," said Scott. "The President should have said, 'There's absolutely no way I want to go down in history as putting these kinds of people into federal court nominations against my own African-American [people]. ... It's a tragedy.'"

Meanwhile, WhiteHouse.gov put up a comprehensive infographic headlined "This Is the First Time Our Judicial Pool Has Been This Diverse." It points out that of the 63 judicial nominees currently awaiting confirmation, 27 are women, 12 are Black, five are Latino, four are Asian, three are openly LGBT and one is American Indian.

The graphic also highlights Obama's record with judicial nominees in each of the demographic groups:

- Under Obama, six circuit courts and 12 district courts now have their first female judge.
- Obama has appointed 17 Black women to federal courts, more than any other President.
- Obama already has had 27 Latino judges confirmed, more than President Clinton's two-term total (25).

Continued on page 16

California gov scrambles to save bullet train, floats cap-and-trade scheme

■ Continued from page 1

\$9 billion of the \$10 billion in bonds approved by voters more than five years ago.

Kenny's ruling came on the heels of another decision by the federal government to suspend their review of a massive loan for a separate California-to-Vegas train.

As for the bullet train, its federal funding is contingent on stable state funding. U.S. House Majority Whip Rep. Kevin McCarthy, R-Calif., has said in the past that he would work with his colleagues in Congress to deny any federal funding for the train.

Over the summer, Kenny also ruled that California had failed to comply with requirements of the voter-approved money that would fund the project's initial phase. The measure basically included provisions that prohibited the state from building if it had not secured all the capital needed to create a fully operational and self-supporting first section of the line.

Since then, Brown has been under pressure to come up with ways to pay for the project. Last week, he introduced the plan that would commit \$250 million in cap-and-trade funds for initial track-laying in the San Joaquin Valley.

Cap-and-trade programs work by setting an industry-wide limit, or cap, on emissions. Businesses are required to either cut emissions to cap those levels or buy allowances through the auction from other companies who have not met their limit.

Selling state lawmakers on the merits of using cap-and-trade money won't be easy. Cap-and-trade funds legally must be spent on projects that help reduce greenhouse gas emissions to 1990 levels by 2020. Brown's camp argues that the bullet train will eventually reduce pollution, but there has been pushback from environmental groups who question the probability.

As the governor tries to sway the legislature on the merits of his plan, he faces another challenge from Gorell, who is trying to get a measure on the November ballot that would ask voters to reject further bond sales for the high-speed rail.

Before he can get the measure on the ballot, though, Gorell first must collect 504,760 signatures via petition. Gorell's bill is similar to measures introduced in 2012 by Rep. George Radanovich and then-state Sen. Doug La Malfa. Both of their measures failed to qualify.

Source: 2014 FOX News Network, LLC



Shown here is a rendering of the California High-Speed Rail Project. California High-Speed Rail Authority

Meet Maria Contreras-Sweet

■ Continued from page 1

But Mr. Mills said the government figures were misleading because the bank often makes a business loan using the real estate as collateral, which the government tallies as a real estate loan. By the bank's own accounting, some 30 percent of its loans are business loans, and they average about \$500,000. About 62 percent of the bank's lending has been to Latinos, Mr. Mills said.

In absolute terms, the bank is not a big participant in the S.B.A. loan guarantee programs that Ms. Contreras-Sweet will soon oversee, assuming she is confirmed. During the government's 2013 fiscal year, according to Bob Coleman, who collects S.B.A. industry data for banks, ProAmérica issued nine loans totaling \$2.7 million in the S.B.A.'s flagship general business program, known as the 7(a) loan program. The bank issued five loans, amounting to \$4.1 million, through the S.B.A.'s 504 loan program, which is geared toward real estate and capital investment.

Mr. Mills, however, said that in the context of the bank's portfolio, S.B.A. lending played a significant role, representing about 22 percent of its loan transactions. And in a column on his website, Mr. Coleman said that the bank had turned in "a very respectable performance" in managing its 7(a) loans — it has had to write off just four of 57 such loans issued since it opened. "Quality is better than quantity," Mr. Coleman wrote.

(The S.B.A. declined to provide any information about ProAmérica's participation in the agency's loan programs. The White House said it would not make Ms. Contreras-Sweet available for an interview before she was confirmed, and she did not respond to email sent to her address at the bank.)

Indeed, ProAmérica appears to be generally well-managed, said Jon Winick, chief executive of Clark Street Capital, a consulting firm to banks, who examined ProAmérica's financials at The Agenda's request.

"It appears they've significantly improved the bank's asset quality in the last year," Mr. Winick said. "Their asset quality is materially better than their peers."

"This is a very typical community bank — solid, good asset quality," he said. "It's not particularly remarkable, and that's a good thing in banking."

Ms. Contreras-Sweet is also familiar with the S.B.A.'s counseling programs. At her insistence, ProAmérica Bank has teamed up with the small business development center at Santa Monica College, which is partly financed by the S.B.A. A loan officer at the bank teaches at the center's workshops for entrepreneurs a few times a year, said Michelle King, who served as the center's director until 2012, and the bank sponsored workshops for its own clients several times. In both 2011 and 2012, Ms. King said, the bank contributed \$5,000 to the small business development center's budget.

"It's a hard thing to do to raise matching funds for entrepreneurship," said Patricia Ramos, dean of work force and economic development at Santa Monica College. Ms. Contreras-Sweet, she said, has "continued to give back."

"I think her influence crossed multiple communities," Ms. Ramos said. "She's a great listener, she's compassionate, she cares about the issues that matter to California."

Outside small-business circles, Ms. Contreras-Sweet is probably best known for serving five years as secretary of California's Business, Transportation and Housing Agency,

appointed by Gov. Gray Davis in 1999. The 14 departments in the agency totaled 45,000 employees and represented \$12 billion of the state budget at the time she left in 2003. By contrast, in 2013 the S.B.A. had about 3,300 employees and a budget of about \$1 billion.

Doug Jeffe, a veteran lobbyist who dealt with Ms. Contreras-Sweet when she served in government, noted that all of the departments at the agency had their own directors appointed by the governor. Ms. Contreras-Sweet's role as cabinet secretary appeared to be "primarily as an ambassador," said Mr. Jeffe, who is Ms. Bebitch Jeffe's husband. "It wasn't really so much a management position. It was kind of a roadshow salesperson for the governor's economic development policy."

That is not too different from the job of S.B.A. administrator and Mr. Mills, the ProAmérica chief executive, said he expected Ms. Contreras-Sweet to do it well. "When she's in front a crowd, she can really wow them," he said. "And that's the role, garnering support for the S.B.A. and its programs and small businesses."

Others in the banking industry said her experience at ProAmérica should not be discounted. "It's been frustrating that there hasn't been an S.B.A. administrator with banking experience for a very long time that I can recall," Mr. Winick at Clark Street Capital said. "Getting somebody who has real-world banking experience and real-world S.B.A. experience is a big change for the agency."

Source: 2014 The New York Times Company

Expanding the Legacy of Wealth – SBA Celebrates Black History Month

by Tameka Montgomery

When I was younger, my mother started a side business selling household goods, like figurines, pictures and other small items. I'd help out occasionally, accompanying her to purchase merchandise, sell items and track revenue. She started this business as a way to gain financial independence and supplement her income. While my mother had aspirations of growing her business, she was unable to do so. Lack of funding, little understanding of how to grow a business and no mentor to help guide her along the way all proved to be insurmountable challenges.

Nevertheless, I made some keen observations from my mother's experience. I saw the pride and confidence she had when talking about her business. I also could see the potential that small business ownership could have to powerfully affect a person's life and change a family's destiny.

As we recognize the contributions of the great people of color who have shaped our world during Black History Month, we're also reminded of recent studies showing that the wealth gap between blacks and white Americans has nearly tripled over the past 25 years. Brandeis University's Institute of Assets and Social Policy cites that "Over a 25-year period (1984-2009)...the total wealth gap between white and African-American families nearly triples, increasing from \$85,000 in 1984 to \$236,500 in 2009."

In a 2013 research paper contracted by SBA's Office of Advocacy found that black and Hispanic entrepreneurs start their businesses with less money than whites. Inadequate capital, the report adds, limits the growth, expansion and wealth creation of minority-owned firms.

The U.S. Small Business Administration has a stake in doing all we can to eliminate these barriers to successful entrepreneurship. The Office of Entrepreneurial Development offers technical assistance and training to aspiring business owners in urban and historically underserved communities. SBA's outreach in these areas provides vital information to help guide individuals through the obstacles that my mother encountered.

The Advocacy report offered suggestions toward eliminating the wealth disparities among minority-owned businesses. They included encouraging enrollment in science, technology, engineering and math disciplines as an option for women and minority aspiring entrepreneurs. Developing and expanding networks, the report added, can help women and minority business owners get access to resources such as financial capital.

Dave Steward is a great example of what happens when a black-owned tech company connects with a great networking machine—SBA's 8(a) Business Development Program. When Steward founded World Wide Technology, Inc. (WWT), an information technology and supply chain solu-

tion provider in 1992, he immediately got involved in the 8(a) program. While in the program, Steward received management and technical training, and got help getting government contracts. The SBA program, he said, taught him the skills and gave him the encouragement and support to grow.

Today, WWT has more than 1,600 employees and operates in 48 states and six countries—South Korea, Singapore, China, Germany, Brazil and Mexico. Revenue exceeds \$5 billion, and WWT was ranked number one on Black Enterprise magazine's 2013 list of the "Largest Black-Owned Firms" in the United States.

Steward's entrepreneurial inspiration, like mine, came from his parent. Growing up in Clinton, Missouri in the 1950s, Steward remembers the discrimination his father faced while trying to make a living for his family. So the senior Steward created his own jobs hauling trash, mowing lawns, working as a mechanic and running a janitorial service.

There should be a sense of urgency when it comes to encouraging the successful growth of black-owned small businesses. The SBA remains committed to offering programs that enable entrepreneurial success and prosperity that may continue for generations to come.

About the Author

In her role as the Agency's Associate Administrator for the Office of Entrepreneurial Development, Tameka Montgomery is responsible for overseeing the agency's counseling and training resources and programs for America's entrepreneurs.

Source: U.S. SBA

U.S. Small Business Administration



Mayor Lee Announces...

Continued from page 2

tions include:

- prioritizing development projects based on the amount of affordable housing produced;
- reducing the loss of housing – legal or otherwise – by requiring a Planning Commission hearing when such housing is proposed to be eliminated;
- coordinating the City's permitting and asset-holding agencies to gain efficiencies in housing production; and
- improving public information and transparency relating to the City's development procedures and pipeline housing projects.

The Working Group also developed a process for Planning Commission Discretionary Review hearings when a loss of housing is proposed. The Department of Building Inspection and Planning Department will coordinate with the Rent Board on code compliance checks for buildings that are being withdrawn from the rental market.

"Incorporating administrative process-improvement changes to the Planning Department and the Department of Building Inspection are crucial elements in our recommendations in order to simplify the production of affordable housing," said DBI Director Tom Hui.

Co-chaired by the Planning Department and the Department of Building Inspection, the Working Group included representatives from Planning Department, Department of Building Inspection, Mayor's Office of Housing, Rent Board, Fire Department, Department of Public Works, San Francisco Public Utilities Commission, Mayor's Office

of Disability, Mayor's Office of Community Investment and Infrastructure, City Attorney's Office, Planning Commission, and Building Inspection Commission, as well as representatives from non-City agencies, such as SPUR, Council of Community Housing Organizations, San Francisco Apartment Association, Small Property Owners, and the Housing Rights Committee.

"We're extremely grateful for the commitment from both our City and non-City partners who all provided excellent recommendations for this Memo," said Planning Director John Rahaim. "As a group, we worked hard to prioritize the coordination between agencies that we could easily implement. We are committed to immediately carry out these short-term recommendations."

To address the City's housing shortage, and the pent-up demand and price escalation that has resulted from it, Mayor Lee in his State of the City set forth the goal to construct and rehabilitate 30,000 homes by 2020 with at least one-third of those permanently affordable to low and moderate income families. The Mayor developed a seven point plan to guide the City towards achievement of these ambitious housing targets. The Mayor will ask housing leaders, developers, advocates and property owners to participate in a new working group which will examine potential solutions under these tenets, develop a plan for their execution, and form a coalition around their implementation. This working group will also review the series of mid-term and long-term recommendations developed by the Executive Directive Working Group that may require community vetting or legislation.

Source: City and County of San Francisco ©2000-2014



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PUBLIC LEGAL NOTICES



CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

Contract No. 7370A
(ID No. FCA14066)

SAN FRANCISCO VETERAN'S MEMORIAL

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on March 12, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market St, 4th Fl, S.F., CA 94103, tel: 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work to be done under this contract is located at 401 Van Ness Ave., Courtyard San Francisco and consists of the construction of monument and fountain commemorating the men and women veteran's from California. The time allowed for completion is 120 consecutive calendar days. The Architect's estimate is in excess of \$670,000. For more information, contact the Project Manager, Rommel Taylor at 415-557-4615.

This Project shall incorporate the required partnering elements for Partnering Level 1. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**.

UC SAN FRANCISCO MEDICAL CENTER

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco Medical Center, sealed bids for a lump-sum contract are invited for the following work:

**Mount Zion (MZ) "A" Building
Freight Elevator No. 8 Upgrade,
Project Number: 11-651
Contract Number: L00162**

Description of Work: Modernize one (1) existing hydraulic three (3) stop freight elevator including converting manual door & gate operation to power operated.

Estimated construction cost: \$150,000 - \$175,000

BIDDER QUALIFICATIONS: To be eligible for consideration of award, bidders must have the minimum experience and certify their firm has not been cited by the Medical Center for health, safety, infection control or interim life safety violations set forth in the Supplementary Instructions To Bidders.

Bidders must submit qualification documents as an attachment to the Bid Form.

Procedures: Bidding documents will be available on **Thursday, February 20, 2014, 10:00 AM**, and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)
1855 Folsom Street, Room 135
San Francisco, CA 94103
Contact Persons: Ben La (415) 476-5030
(9AM - 5PM)
Customer Service Line (415) 514-205
(before & after working hours)
Fax No. (415) 476-8278

Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to CMD Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on February 24, 2014 at 10:00 a.m. in the Main Conference Room, 30 Van Ness Ave., 5th Fl, San Francisco.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

Class "A" license required to bid.

In accordance with SFAC Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Dept. of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

2/20/14
**CNS-2588864#
SMALL BUSINESS EXCHANGE**

Bidding Documents and complete advertisement can be viewed and may be ordered on line at the following website address: <http://www.ucsfplans.com/>

Bidders must attend a **mandatory** pre-bid conference on **Wednesday, March 5, 2014** beginning promptly at **9:00 AM**. For details, see above website address.

Bids will be received only at Office of Design and Construction, University of California, San Francisco, Medical Center, 3333 California Street, Suite 115, San Francisco, CA 94118. Phone: (415) 885-7257. **Bid Deadline:** Sealed bids must be received on or before **2:00 PM, Thursday March 20, 2014**. And Bids will be opened after **2:05 P.M.**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the non-discrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: Elevator Contractor, C11

THE REGENTS OF THE UNIVERSITY
OF CALIFORNIA
University of California,
San Francisco Medical Center
February, 2014

UC IRVINE

ANNOUNCEMENT TO PREQUALIFIED PROPOSERS

UC Irvine (UCI) invites the following prequalified Proposers to submit proposals for the **MESA COURT TEMPORARY DINING UTILITIES, PROJECT NO. 996296**:

PCL Construction Services, Inc., Glendale, CA, 91203 (818) 246-3481 and **Slater Builders Inc.**, Costa Mesa, CA 92626, (714) 434-4887.

**MAXIMUM ACCEPTANCE COST:
\$503,500**

WORK DESCRIPTION: Install new underground site electrical, gas, sanitary sewer, and water utilities from various existing points of connection located within the Mesa Court housing community to Parking Lot 5 - location of new temporary dining facilities. Construction of temporary dining facilities will be under separate contract. Electricity shall be tied-in to existing UCI site power distribution; gas shall be tied-in to existing site gas piping; sanitary sewer shall be tied-in to existing site sanitary sewer; and water shall be tied-in to existing site water. New underground utilities shall include piping, safety valves, meters, etc. Work also includes the installation of a grease interceptor and selective demolition of existing site lighting and bollards.

Project completion time: 7 Weeks

PROJECT DELIVERY: Design Build

PROCEDURES: RFP avail **2/20/14, 4 PM**. Prequalified Proposers receive 2 sets at UCI Design & Construction Svcs, 101 Academy, Ste 200, Irvine, CA 92697. Purchase at C2 Reprographics, Costa Mesa, CA (949) 545-0112. Planrooms: F.W. Dodge (626) 930-8991 and Reed (800) 424-3996.

MANDATORY PRE-PROPOSAL CONFERENCE & SITE VISIT: 2/25/14, 3:00 PM, UCI Design & Construction Services - Wright Workroom, 101 Academy, Suite 200, Irvine, CA 92697-2450.

PROPOSALS DUE: Technical Proposal, **3/10/14, 4 PM** and Lump Sum Base Price Proposal, **3/11/14, 4 PM** received only at UCI Design & Construction Services, 101 Academy, Suite 200, Irvine, CA 92697, (949) 824-6630.

Required: General Building "B" and/or General Engineering "A" California Contractors License and 10% bid bond from **admitted surety insurer (as defined in the California Code of Civil Procedure Section 995.120)**. The successful GC and its subs req'd to follow the nondiscrimination reqs set forth in the RFP and pay prevailing wage rates at the location of the Work.

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

Brenda Duenas, Principal Contract Administrator, (949) 824-9586, blduenas@uci.edu. Bid Board: www.designandconstruction.uci.edu

UNIVERSITY OF CALIFORNIA SANTA CRUZ

ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Santa Cruz sealed bids for a lump-sum contract are invited for the following work:

**TELECOMMUNICATIONS
INFRASTRUCTURE UPGRADES
PHASE A WESTSIDE COLLEGES AND
ARBORETUM ISP
Project Number: 9097F**

Description of Work: The work includes installation of new data cabling and communications devices/equipment at (7306) Porter College Academic, (7377) Kresge College Academic, (7378) Kresge College Classroom Building, (7379) Kresge College Assembly Building, (7380) Kresge College Library Building, (7393) Kresge College Academic Building West Wing, (7807) Kresge College Annex A, (7808) Kresge College Annex B, (7433) Arboretum Office Building, (7434) Arboretum Horticulture 1 Building, (7734) Arboretum Horticulture 2 Building, (7474) Visual Arts Research Facility, (7766) College Eight Academic.

Bid Deadline: Sealed bids must be received on or before **Tuesday, March 18, 2014 at 3:00 PM**.

Bids will be received only at:

Physical Planning and Construction,
UNIVERSITY OF CALIFORNIA, Santa Cruz
1156 High Street, Barn G, Contracts Trailer
Santa Cruz, CA 95064
831-459-2366 / 831-459-5540

Bidders must attend a mandatory Pre-Bid Conference and Job Walk on Monday, February 24, 2014 beginning promptly at 1:30 PM.

**PLEASE VISIT OUR WEBSITE AT:
<http://ppc.ucsc.edu> FOR THE TEXT OF THE
FULL ADVERTISEMENT AND INFORMATION
ON HOW TO OBTAIN BID DOCUMENTS.**



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING SEALED BIDS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Contract No. 2014-FT-12, Propulsion Overhaul and Capital Improvements to the M.V. Napa Ferry**. Interested Bidders must submit sealed bids to the Office of the Secretary of the District by **Tuesday, March 11, 2014, at 2:00 p.m., PT**.

Request for approved equals, modifications or clarifications of any requirement must be submitted in writing by **Friday, February 21, 2014, at 4:30 p.m., PT**.

The Bid Documents are available for download on the District's web site. To download the Bid Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Ferry Division and look for 2014-FT-12.

To inspect and obtain the Bid Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by email at districtsecretary@goldengate.org, by telephone at (415) 923-2223, or by facsimile at (415) 923-2013.

/s/ Amorette M. Ko-Wong, District Secretary
Dated: February 13, 2014
2/13, 2/20/14

**CNS-2587174#
SMALL BUSINESS EXCHANGE**

PUBLIC LEGAL NOTICES

UCLA

UCLA

**ADVERTISEMENT FOR BIDS
(RE-BID)**

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited for the following work:

Project Name: CP DT CHILLER REPLACEMENT

Project Number: T128HK062513

Description of Work: Provide new replacement chillers with associated primary and secondary chilled water loops and all connections for Canyon Point residence hall.

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: February 20, 2014
Mandatory Pre-Bid Conference/Job Walk: February 27, 2014

Beginning promptly at 10:00 a.m.
(THERE IS NO GRACE PERIOD)

Bid Submittal Deadline:

2:00 p.m., March 13, 2014

License Requirement: C-20 License
(Warm-Air Heating, Ventilating & Air-Conditioning)
OR B License (General Building)

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

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ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/ProjectsCurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited from prequalified general contractor bidders for the following work:

Project Name: 924 WESTWOOD SEISMIC UPGRADE

Project Number: 940660.01

Description of Work: The Project shall seismically strengthen the 924 Westwood building. **Refer to website for complete description.**

Estimated Construction Cost is \$1,490,000.00.

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability: February 14, 2014

Mandatory Pre-Bid Conference/Job Walk: February 20, 2014

Beginning promptly at 10:00 a.m.

Bid Submittal Deadline:

2:00 p.m., March 6, 2014

License Requirement:
B License (General Building)

Prequalification: University has prequalified general contractor bidders for this Project and posted a list of said firms on the website address listed at the beginning of this Advertisement.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

UNIVERSITY OF CALIFORNIA
SAN FRANCISCO**ANNOUNCEMENT TO PREQUALIFIED
BIDDERS AND ADVERTISEMENT FOR BIDS****UCSF MEDICAL SCIENCES BUILDING (MSB)
FAN ROOMS RENOVATION**

Project No.: M2618A / **Contract No.:** JC004
**UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO**

Bidding Documents will be available beginning **February 20, 2014 at 2:00PM** and are available at <https://suppliers.sciquest.com/UCOP/>. Request access to bidding documents by sending an email to RFx@ucsf.edu with the following information: Company name, address, phone and fax nos. Please reference Project No. M2618A-JC004 in the subject line. You will be sent an email with a link to register with the UC Supplier Registration and Sourcing (SRS) system in order to obtain the bidding document.

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on **February 27, 2014** beginning promptly at **10:00AM**. Participants shall meet at **UCSF Parnassus Campus, School of Nursing, 2 Koret Way, Room N-527, San Francisco, CA**. Only bidders who participate in both the Conference and the Job Walk in their entirety will be allowed to bid on the Project as prime contractors. For further information, contact University's Associate Director of Infrastructure **Jodi Soboll** at (415) 613-7279.

Additional Job Walks can be scheduled with the University anytime during the bidding period. Please contact **Jodi Soboll** at (415) 613-7279 to request for an additional job walk.

The following contractors have been prequalified to bid on this project and the University will **ONLY** receive bids from the following:

**General Contractor and Warm-Air Heating,
Ventilation & Air-Conditioning (HVAC)**

ACCO Engineered Systems
Ray L. Hellwig Mechanical
Southland Industries

Sealed bids are to be received on **March 7, 2014 at 3:00 PM** using the UC SRS system accessible through <https://suppliers.sciquest.com/UCOP/>. Bids will be opened at **3:05 PM** at Minnesota St. Finance Ser-

vice Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343.

Prior to the Bid Deadline and after bid opening, the University may establish a new Bid Deadline no earlier than 24 hours from the prior Bid Deadline, if no material changes are made to the bidding documents, and no earlier than 72 hours if material changes are made. In such event the University will, at a minimum, notify all persons or entities known by the University to have received a complete set of Bidding Documents and who has provided a street address and/or facsimile number for receipt of any written pre-bid communications.

DESCRIPTION OF WORK:

The University is seeking to hire a Contractor for air handler retrofit work that will be delivered by Job Order Contracting (JOC). Work under the JOC may include repair and/or refurbishment of mechanical systems associated with the Medical Science Building air handlers. Tasks may include work on any of the following systems; Fire-Smoke Dampers (FSD's), Fire-Rated and room enclosures, steam heating coils, mist eliminators, VFD's, motor controllers, and associated electrical, piping and ductwork.

The Job Order Contract awarded under this solicitation will have a Maximum Job Order Contract amount of \$1,400,000 for the initial term with two possible extensions for \$700,000 each. Individual Job Order authorizations will range from \$50,000 to \$700,000.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

The bidding mode will be a job order contract in which the lowest responsive and responsible bidder will be selected.

CONTRACTOR'S LICENSE:

LICENSE CLASSIFICATIONS: General Contractor and Warm-Air Heating, Ventilation & Air-Conditioning (HVAC)

LICENSE CODES: B and C-20

UC IRVINE

**NOTICE INVITING GENERAL
CONTRACTOR PREQUALIFICATION**

Prequalification Questionnaires will be received by the **University of California, Irvine (UCI)** from General Contractors (GC) wishing to submit **DESIGN BUILD** proposals for the **BSL-3 LABORATORY TRAINING FACILITY, PROJECT NO. 997493**.

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire.

DESCRIPTION:

Tenant improvements for a new training facility within the EH&S building will include minor demolition; gypsum board wall construction; installation of new doors and frames; creation of an air-lock entrance to the new laboratory suite; modifications to the HVAC, plumbing, electrical, and fire/life safety systems; and installation of laboratory equipment.

Project completion time: 6 Months

PROJECT DELIVERY: Design Build

ESTIMATED DESIGN AND CONSTRUCTION COST: \$400,000

PROJECT IS PARTIALLY FUNDED BY FEDERAL MONEY GRANTED BY THE NIH. GCs and subs are subject to Federal policies and requirements, including but not limited to NIH Design Policy and Guidelines.

PROCEDURES: Prequalification questionnaires will be available electronically at **2 PM on 2/14/14** from UCI Design & Construction

Services.

Mandatory Prequalification Conference begins promptly at **8:30 AM on 2/19/14** at UCI Student Center Conference Center – Doheny Beach CD, Building 113 on Campus Map, corner of West Peltason Drive and Pereira Drive, Irvine, CA 92697. Permit parking in Student Center Parking Structure.

Prequalification questionnaires must be received by **2 PM on 2/28/14** only at UCI Design & Construction Services, 101 Academy, Ste. 200, Irvine, CA 92697.

UCI reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all proposal conditions including state prevailing wages, Federal/NIH policies, 10% bid bond, 100% payment and performance bonds, and insurance reqs. A contract will be awarded to the contractor/architect team ("design builder") who offers UCI the best value. General Building "B" California Contractors License req'd.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy.

Contact **Brenda Duenas** (949) 824-9586, bduenas@uci.edu for the questionnaire. For other opportunities: www.designandconstruction.uci.edu

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- CSU Fresno
- CSU Fullerton
- CSU Los Angeles
- CSU Monterey Bay
- CSU Office of the Chancellor
- City of Ontario
- CSU Stanislaus
- DPR Construction Inc.
- Golden Gate Bridge District
- Los Angeles Co DPSS

- Los Angeles Co MTA
- Metropolitan Water District of Southern California
- Oakland USD
- Palos Verdes Peninsula USD
- San Jose State University
- San Mateo Co Transit District
- Santa Clara Valley Water District
- Santa Clara VTA
- Southern California Regional Rail Authority
- Tri Delta Transit
- UC Santa Cruz
- UC Davis
- UC Davis Medical Center
- UC Irvine Design & Const Services
- UC San Francisco CPMF
- UC San Francisco Medical Center
- UCLA
- ...and many more!

FICTITIOUS BUSINESS NAME • ABANDONMENT

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356507-00

Fictitious Business Name(s):
1.) heartcard
2.) www.heart-card.com
Address
3345 Fillmore Street #203
San Francisco, CA 94123
Full Name of Registrant #1
Mary Elizabeth Bentley
Address of Registrant #1
3345 Fillmore Street #203
San Francisco, CA 94123

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Mary Bentley**

This statement was filed with the County Clerk of San Francisco County on **2/12/14**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
2/12/2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356253-00

Fictitious Business Name(s):
Integral Movement Systems
Address
74 Brady Street #8,
San Francisco, CA 94103
Full Name of Registrant #1
Janet Gee
Address of Registrant #1
650 Delancey Street #420,
San Francisco, CA 94107

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/14**

Signed: **Janet Gee**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
1/30/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356123-00

Fictitious Business Name(s):
Josh Alonzo Photography
Address
2441 19th Avenue,
San Francisco, CA 94116
Full Name of Registrant #1
Joshua Alonzo Espinoza
Address of Registrant #1
2441 19th Avenue,
San Francisco, CA 94116

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/27/2014**

Signed: **Joshua A. Espinoza**

This statement was filed with the County Clerk of San Francisco County on **1/27/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/27/2014

1/30/14 + 2/6/14 + 2/13/14 + 2/20/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356385-00

Fictitious Business Name(s):
KIDMADE MEALS
Address
201 Harrison Street Apt 525
San Francisco, CA 94105
Full Name of Registrant #1
Amy Nghe
Address of Registrant #1
201 Harrison Street Apt 525
San Francisco, CA 94105

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/6/2014**

Signed: **Amy Nghe**

This statement was filed with the County Clerk of San Francisco County on **2/6/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval**
Deputy County Clerk
2/6/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356219-00

Fictitious Business Name(s):
1.) Palette
2.) Palette Software
Address
156 2nd Street,
San Francisco, CA 94105
Full Name of Registrant #1
Correlytix LLC (CA)
Address of Registrant #1
440 Davis Court,
San Francisco, CA 94111

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/30/2014**

Signed: **John Abdo**

This statement was filed with the County Clerk of San Francisco County on **1/30/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/30/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356284-00

Fictitious Business Name(s):
QUOTIA
Address
912 York Street,
San Francisco, CA 94110
Full Name of Registrant #1
QUOTIENT LOGIC, LLC (CA)
Address of Registrant #1
912 York Street,
San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Steve Mason**

This statement was filed with the County Clerk of San Francisco County on **2/3/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
2/3/2014

2/6/14 + 2/13/14 + 2/20/14 + 2/27/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356427-00

Fictitious Business Name(s):
Shido Restaurant
Address
1655 Market Street
San Francisco, CA 94103
Full Name of Registrant #1
Chan, Khen Wong
Address of Registrant #1
1655 Market Street
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Karina Ma**

This statement was filed with the County Clerk of San Francisco County on **2/7/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Melissa Ortiz**
Deputy County Clerk
2/7/2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0356607-00

Fictitious Business Name(s):
1.) **Top (Import & Export)**
2.) **Time Gems & Jewelry Co.**
Address
539 Head Street,
San Francisco, CA 94132
Full Name of Registrant #1
Chan, Khen Wong
Address of Registrant #1
539 Head Street,
San Francisco, CA 94132

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/14/2014**

Signed: **Chan, Khen Wong**

This statement was filed with the County Clerk of San Francisco County on **2/14/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
2/14/2014

2/20/14 + 2/27/14 + 3/6/14 + 3/13/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0355523-00

Fictitious Business Name(s):
1.) **Cali Creative,**
2.) **Your Daily Staple,**
3.) **Merchant Association Services**
Address
50 Golden Gate Avenue, Apt 306
San Francisco, CA 94102
Full Name of Registrant #1
Robert V. Cali
Address of Registrant #1
50 Golden Gate Avenue, Apt 306
San Francisco, CA 94102

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/24/2013**

Signed: **Robert V. Cali**

This statement was filed with the County Clerk of San Francisco County on **12/24/2013**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
12/24/13

1/23/14 + 1/30/14 + 2/6/14 + 2/13/14

FICTITIOUS BUSINESS NAME STATEMENT
File No. A-0355910-00

Fictitious Business Name(s):
FogutterSF
Address
2440 16th Street, Suite 203
San Francisco, CA 94103
Full Name of Registrant #1
CHGP LLC (CA)
Address of Registrant #1
36 Sheridan Street,
San Francisco, CA 94103

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/16/2014**

Signed: **Caroline Hummer**

This statement was filed with the County Clerk of San Francisco County on **1/16/2014**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jeanette Yu**
Deputy County Clerk
1/16/2014

1/23/14 + 1/30/14 + 2/6/14 + 2/13/14

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME
CASE NO. CNC 14-550111

PETITIONER OR ATTORNEY
Ryan Shakori
2651 Baker Street, Suite A
San Francisco, CA 94123

TO ALL INTERESTED PERSONS:
1. Petitioner **Ryan Shakori** for a decree changing names as follows:

Ryan Shakori changed to **Reza Shakoori**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **April 15, 2014** Time: **9:00 AM** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

DENNIS TOYAMA, Clerk
DATED - FEBRUARY 10, 2014

2/13/14 + 2/20/14 + 2/27/14 + 3/6/14



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SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

Statue to Honor Maggie Walker - Black Woman Bank Founder

By **Jeremy M. Lazarus**



Maggie L. Walker, Richmond, Virginia's most celebrated woman, is going to be put on a pedestal.

Pushed by Mayor Dwight C. Jones, plans are quietly moving ahead to design a suitable public monument to the great lady,

who, among other things, was the first African-American woman to found and operate a bank.

A 10-member Site Selection Committee, including artists, museum officials and others with an interest, has been named to lead the effort for the city's Public Art Commission, which is charged with developing public art.

At this point, there are two sites considered prime — Lone Pine Park, the small triangular site at Adams and Broad streets that serves as a gateway to Jackson Ward, and Abner Clay Park, located across Leigh Street from the pending new home of the Black History Museum. But that could change after the public weighs in. According to city documents, the site committee expects to hold one or more public meetings in mid- to late-March to hear ideas from Richmond residents about the site and the size and scope of the monument.

By April, the documents show, the committee expects to finalize the site and issue a request for proposals from artists near and far. The winner of the design competition is expected to be selected in June. The finished project would be unveiled by the summer of 2015.

The committee includes Black History Museum Chairman Stacy Burrs, sculptor Paul Di Pasquale, former City Councilman William R. "Bill" Johnson Jr., diversity consultant Tiffany Jana and Maggie L. Walker National Historic Site supervisory ranger Ajena C. Rogers. Others on the committee include author Sarah Shields Driggs, school librarian and artist Faithe M. Norrell, artist Ed Trask and city aide Keith Rogers.

Walker was a huge presence in Richmond during her life. Her life and legacy continue to be celebrated at the National Historic Site in Jackson Ward that the National Park Service operates in her former Leigh Street home. Born during the Civil War, she rose to lead the Independent Order of St. Luke, a fraternal group that offered health and burial insurance.

In 1903, Walker gained a charter to open the St. Luke Penny Savings Bank. She served as the first president and remained

chairwoman of the bank, later renamed Consolidated Bank & Trust Co., until her death in 1934. The bank was sold to a White-owned Washington bank and then to a West Virginia group and is now a division of Premier Bank.

A regional high school and a business development center now bear her name, but there has long been a wish to do more. Private efforts to create a statue to Maggie Walker have surfaced several times in the past 15 years, but all foundered when fundraising failed.

The prospects changed when Mayor Jones made a Maggie Walker statue a priority for his second term and proposed spending city funds to make it happen.

City Council cleared the way last spring for the new Maggie Walker monument by setting aside \$2.8 million for development of public art in the capital budget, even though that was \$500,000 less than Mayor Jones recommended.

The money the council approved is earmarked for the city's Percent for the Arts program, under which 1 percent of the money spent on city projects costing \$250,000 or more is to put into public art. Such expensive projects as the city's four new schools and the soon-to-open Justice Center or jail are generating the new funding the council is providing to the Public Arts Commission. Those sites also are in line to get smaller pieces of public art.

The Walker project is one of two large monuments in the works for Richmond. The other is the Emancipation Proclamation and Freedom Monument, which is to pay homage to President Lincoln's slave-freeing edict of the Civil War and the abolition of slavery, once Richmond's biggest business.

The effort to develop the monument on Brown's Island is the work of the General Assembly's Dr. Martin Luther King Jr. Memorial Commission chaired by Richmond state Sen. Henry L. Marsh III.

Source: **Trice Edney Communications**

An Economics Lesson on the Deficit and Debt

By **William Spriggs**

Republicans in the House of Representatives last week caved and allowed a simple vote on raising the debt limit of the United States. Their hand-wringing about the debt is disingenuous, but more importantly, it is part of a campaign to confuse America's workers about the real deficit, which must be addressed urgently—the deficit in jobs, which according to the non-partisan Congressional Budget Office (CBO) cost the economy about \$730 billion in lost production.

The CBO has projected that the federal budget will have a deficit of \$514 billion. It projects next year it will continue to decline to \$478 billion. These are large numbers, but in economics it is always useful to put numbers in a broader context. In the case of deficits, it is useful to compare that to the size of the economy. Just as a \$200 bet in a March Madness office pool looks different if you are Microsoft founder Bill Gates or an undergraduate intern in the office. As a share of the Gross Domestic Product (GDP)—the value of all of the goods and services produced in the United

States, the deficit this year will be about 3.0 percent of GDP, falling to 2.6 percent next year. Between 1974 and 2009, the average deficit was 2.7 percent, so these numbers are not out of the ordinary.

Since taking office, President Barack Obama has overseen annual drops in the budget deficit from 9.8 percent of GDP. He also has overseen steady declines in federal outlays from 24.4 percent of GDP to 20.5 percent this year—the largest four year decline in federal outlays in more than 35 years.

The political stunts around the national debt—the cumulative deficits over the years—have understandably confused many Americans. They hear the national debt is going up and interpret that to mean deficits and federal spending are also growing. Some are so confused, they do not understand that under President Bill Clinton the national debt fell from 47.8 percent of GDP in 1993 to 31.4 percent when he left office in 2001. Republicans in Congress, with President Bush, then pushed budgets from surplus to deficit and increased the national debt. It is disingenuous for the GOP to act as if they were conservative on debt issues.

Because the national debt is the sum of all past deficits, for it to fall, the government once again would have to run surpluses—take in more revenue than it spends. With the labor market still nearly 1 million payroll positions short of January's 2008 labor demand, it would hurt the economy if the government took money out of the economy by taking in more in taxes than the government put back into the economy by spending.

Some people are convinced that smart economics has to be counterintuitive. They are convinced that lowering government spending that would have hired workers to build roads, teach our children, repair sewer systems and build bridges and levees will free up people, supplies and resources that the private sector would hire and buy in more effective ways. When more than 10.2 million Americans report they are out looking for jobs they can't find, it does not make sense that the government would be diverting workers from private-sector jobs to get our children's classrooms back to normal size or repair the many potholes in our roads. In December, there were 2.59 unemployed people looking for work for each job opening.

Economics is more like common sense, if we want to get unemployment down, it means we must have more job openings than the private sector is currently producing. And those job openings can only come if the public sector demands more, not less.

During the last quarter of 2013, when the Republican House forced a shutdown of the government over the debt, the fall in government purchases at a rate of 4.9 percent hurt the growth of the economy. The drop in government contracting and buying lowered the growth rate of GDP by nearly one point from what would have been 4.1 percent to 3.2 percent.

Maybe, House Republicans have learned their lesson. The American people thought Republicans were fighting against America's economy by shutting down the government to make political gains. Hopefully, the American people will use this week's economic news to see why the debate in Washington must change.

Source: **Trice Edney Communications**

SMALL & MINORITY BUSINESS ACCESS TO CAPITAL

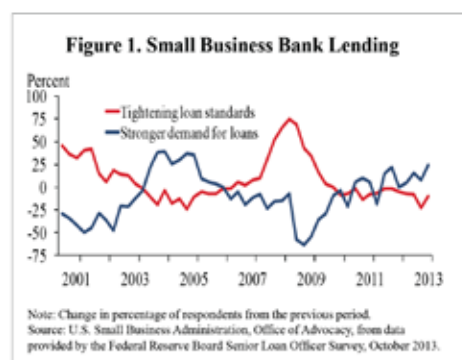
Frequently Asked Questions

What are the current conditions for small businesses seeking capital?

Borrowing conditions for small businesses have been gradually improving. Commercial banks have eased their lending conditions and terms, though it's still relatively tight compared to pre-recession conditions. Surveys from mid-2013 indicate that the portion of small businesses having difficulty obtaining credit has declined on net (Figure 1).¹ Approval rates for small business loans increased at credit unions, as well as at large banks (those with \$10 billion or more in assets). All told, small business borrowing amounted to about \$1 trillion in 2013—\$585 in business loans outstanding, \$422 billion in credit from finance companies, and the rest from a mix of sources (Figure 2).² The answer to a related question, what share of small businesses default on their loans, is unknown.³

How are small businesses financed?

Small businesses are a very diverse group (ranging from zero to 499 employees), and as a result, their financing needs vary greatly. Startups depend about equally on the owners' cash injections and bank credit,⁴ and the most common sources of startup dollars are owners' and relatives' savings. Two studies give quite different answers to the question of how much startup capital a business needs. The Wells Fargo Small



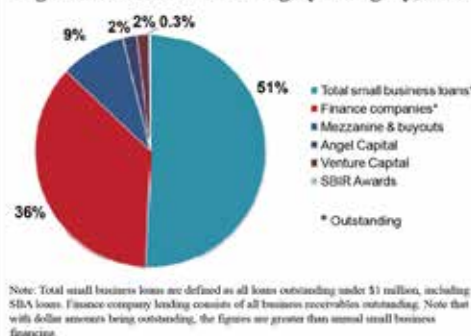
Business Index study found that the average small business owner uses about \$10,000 as startup capital.⁵ The Kauffman Firm Survey, which consists mostly of high-tech firms, found that startup capital averages \$80,000 a year, and it consists of debt and equity. However, about one-third of new nonemployer firms and 12 percent of employer firms use no startup capital at all.⁶

For established businesses, owner investment and bank credit are the two most widely used kinds of financing. Young firms rely heavily on external debt, receiving about three-quarters of their funds from banks via loans, credit cards, and lines of credit (Figure 3). Most small business financing comes from business and personal loans; outside equity, such as angel investment

and venture capital, amounts to only 6 percent of young firms' financing.⁷ Capital requirements vary widely, and a significant number of established businesses use no outside financing.⁸

How much do small businesses rely upon credit cards?

Figure 2. Share of Financing by Category, 2012



Small businesses use credit cards extensively, but they only account for a small portion of total small business capital. Roughly 7 percent of all startup capital is derived from credit cards (personal and business credit cards).⁹ A recent report by the National Small Business Association shows credit cards as the third most popular financing choice, after retained earnings and bank loans.¹⁰

What share of small businesses use financing?

There are various answers to this question. The Kauffman Firm Survey shows that half to two-thirds of young firms use capital injections, which come mostly from owner investment or nonbank sources of funds. However, Census Bureau data indicate that less than half of existing firms use expansion financing.¹¹ Regardless of the total number, it is worth pointing out that financing is a critical need for a select group of firms, including many high-growth job creators. Not being able to obtain capital has profound implications for their ability to expand.¹²

What is the outlook for crowdfunding?

Provisions within the Jumpstart Our Business Startups (JOBS) Act of 2012 authorizes the sale of stock by small businesses and startups over the Internet (crowdfunding). A small business will be able to collectively raise up to \$1 million a year. However, crowdfunding will not be an available option for small businesses until the Securities and Exchange Commission issues final regulations. The rulemaking process is underway; draft rules were issued in fall 2013.

What are SBA loans?

SBA loans are government-backed loans available through commercial lenders who follow SBA guidelines. SBA works with lenders to provide a partial guarantee for loans, reducing lenders' risk, increasing small business lending, and helping expand small business economic activity. For information, see www.sba.gov/category/navigation-structure/loans-grants. The SBA does not make direct loans to small businesses, except for the disaster loan program, to repair physical and economic damage caused by a declared disaster.

For details see www.sba.gov/taxonomy/term/99.

What is the condition of the angel and venture capital market?

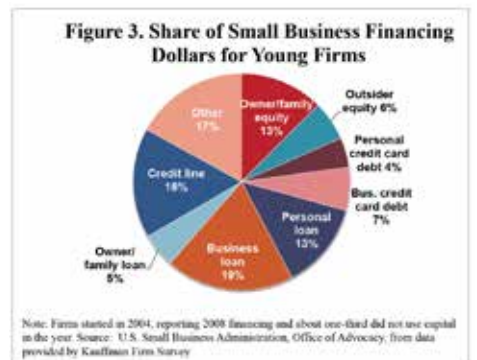
Angels are accredited investors who are qualified based on federal securities law. The angel capital market continued on a gradual upward trend in 2012 after being down in 2008 and

2009. More importantly, the angel market has shifted its preference to later stage investments. The venture capital market has remained relatively flat in both number of deals and investment dollars since the bubble burst in 1999-2001. However, 2012 had the highest percentage of seed and early-stage deals counts since the mid-1980s.¹⁴ Venture capitalists have moved their focus to firms in the expansion phase.

What is the lending picture for ventures owned by women, veteran, minorities, and immigrants?

Women-owned businesses (just like their male counterparts) largely depend on personal finances; but women-, veteran-, and minority-owned firms are more likely to use credit cards for startups and expansion. Women are 30 percent more likely than males to start businesses without seeking financing, and only half as likely to obtain business loans from banks. Hispanic- and African-American owned firms are more likely than other business owners to rely on owner equity at startup. Veteran-owned businesses' use of credit for startup and expansion was similar to other businesses. For example 11 percent of veterans used credit cards and 8 percent used bank loans for expansions, while the figures were 13 percent and 9 percent, respectively, for all firms.¹⁵

The sources of startup capital used by immigrant businesses do not differ substantially from those used by non-immigrant firms.¹⁶ However, their heavier-than-average reliance on credit cards negatively affects a business by displacing a personal relationship with a bank, which is often the source of less costly financing that is tailored to a business's needs.



Where can I obtain small business data on financing?

The Federal Reserve Bank of St. Louis's FRED (<http://research.stlouisfed.org/fred2>) and the federal government's Data.Gov (www.data.gov) track hundreds of finance indicators. However, much of the data is not related to small business. The Office of Advocacy maintains a list of major U.S. government data sources on small business (www.sba.gov/sites/default/files/Small_Business_Data_Resources_8-13.pdf), although only a few of these pertain to finance topics.

Source: SBA Office of Advocacy

Banks and Minority-Owned Businesses: New Report to Be Released at 2/24 Event in S.F.

The Greenlining Institute will release its first annual report on how California's major banks contract with minority business enterprises at a special event in San Francisco Feb. 24. The presentation will be followed by an expert panel discussion featuring representatives from banking, government, trade associations, and small business, focusing on successful supplier diversity strategies and how to expand opportunities for diverse businesses.

While others have examined broad diversity issues in the banking sector, Greenlining is the first to zero in on the industry's use of diverse contractors for goods and services, and to focus specifically on banks with a major presence in California.

WHAT: Banking on Supplier Diversity: Metrics and Methods that Work, a presentation of Greenlining's first annual report on banking industry supplier diversity

WHO: Speakers will include --

Jacqueline Rosa, Managing Director, Global Head of Supplier Diversity, JPMorgan Chase

Steve Thomas, Managing Director, CastleOak Securities, L.P.

Carlotta Taube, Minority and Women Business Outreach Specialist, Federal Deposit Insurance Corporation

Dennis Huang, Executive Director, Asian Business Association

Bernida Reagan, Director of Community and Client Relations, Merriwether & Williams Insurance Services

Orson Aguilar, Executive Director, The Greenlining Institute

Danielle Beavers, Economic Equity Program Manager, The Greenlining Institute

Sasha Werblin, Economic Equity Director, The Greenlining Institute

WHEN: Monday, Feb. 24, 2014, 9 a.m. – noon

WHERE: Public Policy Institute of California, 500 Washington St., San Francisco, CA 94111

Journalists wishing to attend should RSVP to Bruce Mirken, brucem@greenlining.org.

Source:

THE GREENLINING INSTITUTE
A Multi-Ethnic Public Policy,
Research and Advocacy Institute
www.greenlining.org

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The First Openly Gay Black Male Judge?

Continued from page 8

- Obama has raised the number of Asian federal judges from eight to 21.
- Obama has nominated 12 openly LGBT judges and had seven confirmed, when only one (Deborah Batts of New York) had been confirmed before he took office.
- If confirmed, nominee Diane Humetewa would be the first female American Indian federal judge and the only active American Indian federal judge.

About Darrin P. Gayles

Gayles received his B.A. degree (in Political Science) from Howard University in 1980 and his J.D. degree from George Washington University Law School in 1993.

Gayles began his legal career in August of 1993 as an Assistant State Attorney in Miami-Dade County. In December of 1997, he began a two year position as an Assistant District Attorney for the U.S. Department of Justice. Next, he spent five years as an Assistant U.S. Attorney. In 2004, he was appointed judge on the Miami-Dade County Court. He served in that position until his appointment to the 11th Circuit Court in 2010.

Source: DiversityInc

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- SBE imports US SBA "SAM" listed businesses (nationwide)
- SBE maintains businesses certified by many local agencies
- SBE IS AN OUTREACH STANDARD!
- Cited as a resource by the State of California
- Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

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Place a sub-bid request ad in an SBE trade and focus publication:

- Small Business Exchange weekly newspaper*
- SBE Today newsletter

- SBE website www.sbeinc.com
- Ad placement services in local print publications as required

* *Adjudicated newspaper of general circulation by the Superior Court of the City and County of San Francisco*

* *Determined Outreach Newspaper for Asian, Black and Hispanic communities by the Supervisors of the City of San Francisco FY 2012-13*

TARGETED - MAILING/FAXING/EMAILING

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- Complete logs

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- Interested companies directed to bidder

COMPUTER-GENERATED REPORTS

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